

Vacancy Technical Sales



Technical sales engineer in optical measurement techniques

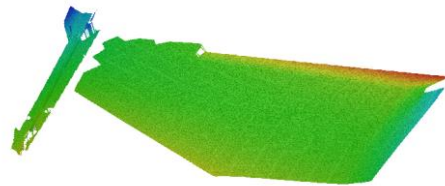
YOUR COMPANY

MatchID offers imaging solutions to measure the displacements and deformations of materials and structures. By integrating these measurements with design and development, we naturally validate computer simulations and accordingly play a key role in various innovative engineering verticals, ranging from

- small (nano-components) to large-scale (aerospace)
- brittle (concrete) to extensive (films) deformations
- traditional to additive manufacturing production techniques

MatchID is very R&D driven, located in the heart of Gent, hereby encompassing a young and dynamic team with an international customer base in Europa, USA and Asia.

More info on www.matchid.eu



YOUR JOB

As a technical sales engineer you

- initiate new customer contacts
- broaden the market by actively exploring new possible applications/adaptations of the technique in a widespread variety of engineering areas
- present MatchID at international conferences and fairs
- act as a technical person installing and validating equipment at customer facilities
- are the direct link between customers and our technical division
- help the customers to analyze their results and to optimize their test procedures
- support our international sales channels
- create & collect demo data for sales & marketing purposes
- cooperate with partners, customers, universities & research labs in technical discussion, reviews and technology evaluations

Vacancy Technical Sales



YOUR PROFILE

- Master's degree in engineering (mechanical, construction, biomechanical, science...) with a commercial mindset
- Knowledge of material science and testing/experimental procedures
- Strong analytical skills
- Can work independently
- Fluent English
- Dynamic and flexible
- Good interpersonal skills
- Prepared to travel
- Operate mainly from Gent - Belgium

YOUR BENEFITS

- Highly technical Flemish SME
- Young & dynamic team
- Highly motivational and driven environment
- Flexible, global, spin-off working culture
- Collaboration with international recognized companies
- Stimulating initiative and self-deployment
- Prospect for becoming a permanent key player in a world-growing company
- Competitive and complete compensation package

YOUR FUTURE?

Please send your personal motivation letter and CV to info@matchid.eu. We are looking forward to meet you!