

## Vacancy: Business development engineer and local representative for the USA



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Given our substantial growth over the past few years, MatchID deems the time right to expand our horizon and evolve from a spin-off towards a truly international scaled-up company. To that purpose we will establish a US subsidiary that will not only give us a local physical presence, but also help convey more directly our philosophy to potential customers for a widespread range of applications and market verticals. This journey needs a multi-talented captain encompassing engineering expertise, a commercial mindset, interpersonal skills and a taste for business development.

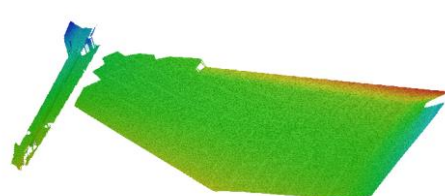
### OUR COMPANY

MatchID offers imaging solutions to measure the displacements and deformations of materials and structures. By integrating these measurements with design and development, we naturally validate computer simulations and accordingly play a key role in various innovative engineering verticals like

- small (nano-components) to large-scale (aerospace) structures;
- brittle (concrete) to very large (films) deformations;
- traditional to additive manufacturing production techniques.

MatchID is very R&D driven, with its headquarters in the heart of Belgium with an international customer base in Europe, America and Asia.

More info on [www.matchid.eu](http://www.matchid.eu)



### YOUR JOB

As a business development engineer and local representative you will

- manage, solidify and take the principal lead of our US subsidiary;
- broaden the market by actively exploring new possible applications/adaptations of the technique in widespread engineering areas;
- initiate new customer contacts by actively representing MatchID at technical expositions;
- act as a technical engineer installing and validating equipment at customer facilities.

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### YOUR PROFILE

- Master's or PhD degree in engineering (mechanical, construction, biomechanical, science...) with a commercial mindset
- Knowledge in mechanics of materials and mechanical testing
- Strong analytical, reporting and communication skills
- Dynamic, flexible and independent
- Excellent interpersonal skills
- Prepared to travel
- Living in the USA

### YOUR FUTURE?

Please send your personal motivation letter and CV to [info@matchid.eu](mailto:info@matchid.eu) before October 15<sup>th</sup> 2022.  
We are looking forward to meeting you!